



# Profile

## Gregory A. Fouks

### President / Chief Operating Officer

Combining more than two decades of experience and a nationally-recognized record of success, Greg Fouks is President/COO of HRValue Group. In that role, Fouks is responsible for oversight of Human Resource projects, counseling Boards of Directors and senior management on talent recruitment, and designing customized executive search programs tailored to fit the specific needs of our clients. This includes a wide suite of Human Resource products, and in Executive Search, includes candidate identification, sourcing, interviewing, recruitment, assessment, negotiations, and referencing.

**Greg has provided skilled consultative services to organizations regarding:**

- > Management Counsel
- > HR Consulting Projects
- > Executive Negotiations
- > Executive Recruiting
- > Candidate Identification
- > Executive Compensation
- > Candidate Relations and Assessment
- > Candidate Referencing

### Contact

Please call Greg at our Minnesota office at 651.222.5119 or email him at [gafouks@hrvaluegroup.com](mailto:gafouks@hrvaluegroup.com)

A respected authority on research and executive search methodologies, Fouks came to HRValue Group from a prominent Minneapolis executive search firm where he was Vice President for almost four years. He previously served in executive management capacities for several international marketing and performance improvement consulting firms serving the healthcare and financial service industries. Before founding his own executive search firm, US Search, he began his career with the Minnesota Mutual Companies and worked extensively with financial service and credit union clients.

### Professional Organizations & Activities

Fouks is the Board Chair of The Raptor Center in St. Paul, Minnesota.

### Education

Fouks holds a Bachelor's degree from St. Cloud State University and received his Chartered Life Underwriters certificate (CLU) in 1979.

“Through in-depth conversations with senior management, we are able to build a Position Profile to research and source the best candidate who will help you achieve your financial/strategic goals. There is no substitute for Talent or Cultural Fit!”

